



# SCOUT:

A Comprehensive Healthcare  
Due Diligence Solution

*FIND YOUR **DIRECTION***



# THE PYA DIFFERENCE

Over the course of four decades in business and serving clients in all 50 states, PYA has learned the intricacies, nuances, and risks involved in healthcare transactions. Healthcare is not simply one of many industries in which we provide transactions services – it is THE industry we serve. It is our passion, our focus, and our daily commitment.

In the fast-paced, high stakes arena of healthcare transactions, buyers need a partner with specialized knowledge who will tell you what you need to know, not what you want to hear. Having a partner that has the breadth of expertise to assess multiple risk areas to provide a comprehensive enterprise-wide assessment is even more valuable. PYA's SCOUT solution is designed to do just that.



## SENIOR ADVISOR INVOLVEMENT

PYA SCOUT disciplines are led by executives with deep expertise and experience in their fields.



## COORDINATED RISK ANALYSIS

Decades of transaction and due diligence experience combined with PYA's breadth of expertise, positions **SCOUT** to view risk across the entire enterprise rather than just individual disciplines.



## ONE CENTRAL CONTACT POINT

**SCOUT** leverages expertise across multiple PYA resources, and each relationship has a point of contact who coordinates exceptional service, responsiveness, and project management.

# SPECIALIZED & COMPREHENSIVE OBSERVATIONS UNDERPINNING TRANSACTIONS



PYA's **SCOUT** solution provides deep subject matter expertise, superior project management, and objective advice specific to each transaction. **SCOUT** deliverables are clear, intuitive, and actionable resources for buyers throughout the transaction lifecycle.

## SCOUT COVERAGE AREAS

- QUALITY OF EARNINGS ASSESSMENTS
- FINANCIAL DUE DILIGENCE
- CODING, DOCUMENTATION, AND MEDICAL NECESSITY REVIEWS
- TAX COMPLIANCE
- PROVIDER COMPENSATION ARRANGEMENTS & PRODUCTIVITY BENCHMARKING
- MANAGED CARE CONTRACTING & MODELING
- BLACK BOX REIMBURSEMENT DIFFERENTIAL
- GOVERNMENTAL REIMBURSEMENT & COST REPORT ANALYSES
- OPERATIONAL & FINANCIAL ANALYTICS AND DASHBOARDS
- ORGANIZATIONAL COMPLIANCE & OPERATIONAL ASSESSMENTS
- INFORMATION TECHNOLOGY & CYBER RISK ASSESSMENTS
- REAL ESTATE LEASE ARRANGEMENT REVIEWS
- FACILITY CONDITION ANALYSIS REPORTS



**David McMillan**  
Managing Principal,  
Consulting



**Michael Ramey**  
Managing Principal,  
Strategic and  
Transaction Solutions



**Andrew Stafford**  
Principal,  
Transaction Advisory



**Lori Foley**  
Managing Principal,  
Revenue & Compliance  
Advisory



**Carol Carden**  
Managing Principal,  
Compensation Valuation  
Planning & Design



**Valerie Rock**  
Principal,  
Revenue Integrity



**Barry Mathis**  
Principal,  
IT Advisory Consulting



**Jason Hardin**  
Principal,  
Business Intelligence  
& Analytics



**Mark Brumbelow**  
Managing Principal,  
Tax



**Michael Honeycutt**  
RTG - Executive  
Vice President

# Help is our culture. Relationships are our passion.



In our hearts, we are a service organization—service to our clients, to our industries, to our communities, and to each other. Based on decades of our stories, these core values are what set us apart. They come from within—reflections of our people and our commitment to helping however we can.



## The PYA Way

We Are Radically **Responsive**.

We Strive for **Excellence** (Not Perfection).

We Are **Compassionate**.

We Are Lifelong **Learners** and **Teachers**.

**Integrity** Is Non-Negotiable.

We Are **Authentic**.

We Are **Honest**.

