



Revenue Management Overwatch

EVERY DROP MATTERS



THE PYA DIFFERENCE

For most health systems, managing net revenue is a daily challenge—payer negotiations, claim disputes, coding, reimbursement changes, etc. Revenue is the bloodline of your organization, and every nickel makes a difference to your mission and corporate objectives. Like worker bees collecting nectar, each drop counts and helps the whole hive thrive.

PYA’s nationally recognized team includes experts in payer contracting, reimbursement modeling, revenue cycle optimization, and government reimbursement.

When it comes to revenue management, your organization needs to identify and collect the net revenue it has earned, finding any bits of honey that may have been missed. That is not easy in today’s environment. PYA’s Revenue Management Overwatch gives you only what you need, when you need it, onsite or remote, with our professionals by your side at every step.



ASSESS

Identify the net revenue opportunities by conducting an assessment with the tools and expertise we provide.



EXECUTE

Choose à la carte services to fit your organization’s needs – from specialized services and tools to additional horsepower inside your organization.



MONITOR

Receive continuous monitoring for regulatory changes in the public market or among private payers and how those changes impact your organization.



PYA’s managed care team has been a significant resource related to our system’s payer strategy, negotiations, and revenue cycle activities. They have consistently provided a national view of emerging issues and real-life application to our business strategies. They bring extensive industry experience delivered in a professional manner that aligns with our mission. The PYA managed care team regularly demonstrates and supports our values like they are part of our team.”

Elizabeth Ward
Executive Vice President and CFO
Tidelands Health
Murrells Inlet, SC

OVERWATCH



REVENUE CYCLE

Assessments, contract realization improvement



REIMBURSEMENT

Cost report preparation and appeals, reimbursement planning and assessments



REVENUE INTEGRITY

Coding and documentation reviews/education, medical necessity, care management



MANAGED CARE

Contract assessment/modeling, payer negotiations and strategy, payer disputes and litigation support, Independent Dispute Resolution (IDR) support



HEALTHCARE TRANSPARENCY & REGULATORY OVERSIGHT

Education on net revenue due to new regulatory and legislative enactments (No Surprises Act, Healthcare Transparency)

Revenue Management Overwatch Executive Team



Bob Paskowski
Principal
Managed Care and
Revenue Cycle



Sarah Bowman
Principal
Reimbursement and
Revenue Integrity



Emily Wetsel
Director
Reimbursement



Martie Ross
Principal
Regulatory Oversight

Help is our culture. Relationships are our passion.



In our hearts, we are a service organization—service to our clients, to our industries, to our communities, and to each other. Based on decades of our stories, these core values are what set us apart. They come from within—reflections of our people and our commitment to helping however we can.

The PYA Way

We Are Radically **Responsive**.

We Strive for **Excellence** (Not Perfection).

We Are **Compassionate**.

We Are Lifelong **Learners** and **Teachers**.

Integrity Is Non-Negotiable.

We Are **Authentic**.

We Are **Honest**.

