



# Healthcare Real Estate Compliance Overwatch™

**It's easy to overlook risk if you don't know where to look.**



## Real Estate Advisory

RTG acts as an extension of healthcare leadership teams to provide a comprehensive view of their real estate portfolio and empower their organizations to utilize real estate as a strategic asset, not just a cost of doing business. RTG helps leaders save money, manage risk, and enhance delivery of care.



### Advisory

Objective real estate advisory services spanning strategic, operational and financial planning considerations.



### Development

Professional Program Management services that ensure the successful delivery of acute care and ambulatory facility development.



### Transactions

Completing profitable and compliance driven transaction objectives that follow the strategies of physicians and hospitals.



### Operations

Comprehensive real estate operations support, including property, facility and financial management services.



### Compliance

Leveraging a deep and diverse bench of experts to develop and implement effective healthcare real estate compliance programs.



## Healthcare Advisory

PYA's multi-disciplinary healthcare division serves hospitals, health systems, clinically integrated networks, physician groups, ambulatory surgery centers, outpatient providers, skilled nursing facilities, behavioral health providers, and life sciences sectors. Our healthcare services are structured around four main pillars: Strategy & Transactions, Compliance, Valuation, and Technology.



### Strategy & Transactions

We work with executives and boards of directors to help identify opportunities, address threats, determine priorities, and execute courses of action related to strategy, growth, and operational improvement.



### Compliance

PYA is committed to working alongside organizational leadership and front-line staff team members to mitigate risk and optimize overall compliance practices for organizations.



### Valuation

PYA offers independent and objective valuation services—key factors to sound business decisions, including property, facility and financial management services.



### Technology

Our experienced CIO and CTO professionals bring cutting edge developments to IT risk management, IT auditing, IT executive management, and HIPAA security risk reviews.

Two of the nation's leading healthcare consultancies, serving clients together for decades, are offering a full-service, comprehensive approach to healthcare compliance.

## Compliance Overwatch

- A full-service platform designed to address all elements of effective healthcare compliance programs
- A team of experts in all major compliance risk areas including physician compensation, real estate, coding and billing, IT, HIPAA, FMV valuation, and more
- Continuous monitoring of healthcare regulatory changes impacting your organization
- Predictable, flexible, and annuitized budgeting options based on your organization's specific needs



Helping You **Develop** and **Maintain** an Effective Healthcare Compliance Program



## By the Numbers

Affiliated firms PYA and RTG have served many of the nation's leading healthcare brands side by side for more than 20 years.



**\$3.4B**

In Completed Healthcare  
Transaction Volume



**23M SF**

Assets Under Management

OFFICE LOCATIONS

**Atlanta**  
**Charlotte**  
**Greensboro**  
**Houston**  
**Johnson City**  
**Kansas City**  
**Knoxville**  
**Nashville**  
**Tampa**



**#3**

Top Outpatient Developers In 2020  
Revista/HREI Development Report

**\$1.3B**

Development Projects  
Delivered



**Goran Musinovic, JD, CHC**  
Vice President, RTG

**REALTYTRUSTGROUP.COM**  
865.521.0630



**Shannon Sumner, CPA, CHC**  
Principal, PYA

**PYAPC.COM**  
800.270.9629