

The Heat is on in Healthcare Internal Auditing





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10,136.67

10,035.61

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A Look Under the Hood — Keys to a Medical Practice Audit

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Learning Objectives

- Understand the necessity of medical practice audits and implications including the identification of key risk areas.
- Review and select the appropriate audit type and scope to accomplish identified goals.
- Prepare for a medical practice audit and create a guide for reviewing key functional areas.
- Develop on-site strategy, identify operational and compliance findings, and prioritize action items.



About PYA

- PYA, P.C. is a national healthcare advisory services firm providing consulting, audit, and tax services including:
 - Regulatory compliance
 - Risk assessments
 - IT advisory
 - Mergers and acquisitions due diligence

- Fair market value assessments
- Business valuations
- Strategic planning
- Operations optimization
- Tax, audit, and assurance













Introductions: Beyond the Suit...Tynan Kugler



- Tynan O. Kugler
- MBA/MPH, CVA
- Consulting Principal













Introductions: Beyond the Suit...Katie Garmon



- Katie Garmon
- MSHA, CPhT
- Consulting Manager













SCAN QR CODE!





Introduction: Medical Practice Trends

- Fewer physicians in private practice
- Shift toward larger practice size
- Hospitals and health systems, private equity and retailers continue to merge, acquire and/or affiliate with medical practices
- Ongoing impacts of COVID-19 have created financial and operational challenges
- Incorporation of value-based care will continue to drive collaboration among providers



Topics of Discussion

Why Are Audits Important?

- Dated and irrelevant policies and procedures
- Incomplete personnel files and inadequate/non-compliant training processes
- Non-compliant compensation and referral arrangements
- Suboptimal billing and collections processes
- Environmental health issues
- Inappropriate disposal and/or storage of protected health information (PHI)
- Many other reasons...





Before You Start

- Understand the medical practice structure
 - Who is responsible for each operational function?
 - Are responsibilities consolidated or shared among different hospital or physician practice management departments?
 - If consolidated or shared, what is the nature of the relationship between medical practice staff and shared services personnel?
 - Does the responsibility for practice management rest with one individual?



Define the Scope

- Audit types
 - Remote audits/desk reviews
 - On-site visits
 - Hybrid
- Identify framework and scope
 - All-inclusive
 - Limited review
- Determine key players
- Identify appropriate partners, if applicable





Audit Scope Considerations

- Dependent on multiple criteria
 - Organizational concerns
 - Available resources
 - Primary focus areas
- Collaboration requirements
- Shared services personnel are often key
 - Detailed operational knowledge
 - Oversight and enforcement
- Timing





Exploratory Topics

Environmental services, environmental health, Laboratory services **Human Resources** and/or facility safety Information security Pharmacy Billing and collections and privacy Revenue integrity and Quality Other... expense management



Human Resources

- New hire and physician onboarding training
 - HIPAA, OSHA, specified time frame for each
- Annual HIPAA and OSHA trainings
- Office of Inspector General database monthly exclusion checks
- Documentation of TB testing, Hepatitis B and flu vaccination
 - Dependent on practice risk
- Policies and procedures related to employee behavior and expectations for HIPAA, OSHA, and other regulatory compliance areas
- COVID-19 protocols
- Up-to-date licensure and credentialing information for all providers and staff
 - CME credits



Environmental Services, Environmental Health, and/or Facility Safety

- Hazardous waste storage and disposal
- Soiled linen storage, processing, and disposal
- Maintenance of shred bins and protected health information (PHI) disposal
- Personal protective equipment (PPE)
 - How PPE relates to COVID-19 patients and potential workplace exposure
- Fire extinguishers, posted evacuation routes, documentation of drills and attendance
- Physical security of building and contents
 - Restricted access to appropriate personnel



Laboratory Services

- Clinical Laboratory Improvement Amendments (CLIA) Certificate of Waiver
- Secure collection, labeling, processing, and transportation of specimens
- Equipment calibration and maintenance
- Maintenance of accreditation, if moderate or high complexity lab
- Staff competence and training
- Eliminating Kickbacks in Recovery Act (EKRA) compliance





Billing and Collections

- Routine collection of patients' copays, deductibles, and past-due balance amounts
- 2. Fee schedule management and updates
- Charge capture
- 4. Claims filing processes
- 5. Coding audits and subsequent coding education

- 6. Proper incident-to and/or split-shared billing practices (if APPs are used)
- 7. Proper handling of patient discounts including write-offs of self-pay balances and financial hardship balances
- 8. Provision of professional courtesy write-offs
- Management of patient and payer overpayments and appropriate refund issuance



Information Security and Privacy

- HIPAA incident documentation.
- Annual HIPAA security risk assessment with corresponding action plan
- Routine email and system password changes
- Mechanism and policies for encrypting email
- Secure transmission and storage of medical records
- Physical security of information technology with access restricted to appropriate personnel
- Access logs and monitoring for unauthorized use and/or disclosure of PHI
- Executed business associate agreements with vendors where appropriate



Revenue Integrity and Expense Management

- Financial controls, including practice-level, end-of-day batch reconciliation and deposits
- Invoice reconciliation and approval processes for accounts payable
- Expense review, tracking and monitoring
- COVID-19 related loan sources and relief funds
 - Review reporting requirements and ensure appropriate documentation maintained
 - Allocation of relevant expenses per guidance (i.e., staff, medical supplies, janitorial services, equipment, leasehold improvements)



Quality

- Patient experience surveys and results
- Merit-Based Incentive Payment System participation structure, method for reporting and performance
- Adverse clinical event detection, processing, and reporting



Other...

Other Topics

Physical space and workflow

Ancillary services

Agreements and contracts

Other Considerations

Not all-inclusive list

- Additional departments or individuals may be needed
- May choose to limit or expand the scope based on various factors

Discuss and/or review results to avoid duplication of effort

Medical practice operations team should be included in the review process

- Validation of processes



Site Visit Goals

- Identify control gaps, variations in processes, and emerging risks
- 2. Confirm practices are operating as expected and in compliance with organization's policies & procedures
- 3. Without direct observation, you risk missing deficiencies and opportunities to:
 - Strengthen internal controls
 - Standardize processes
 - Identify best practices to share

- 6. On-site visits may not always be feasible, but...
 - Provide invaluable insight
 - Highlight potential risk areas not otherwise captured in a remote desk review
- 7. Consider deploying resources to conduct in-person review for a sample of practice locations
- 8. Conducted by personnel familiar with practice operations, internal audit, or a combination of both



Plan the Audit

- Summarize any initial fact-finding conversations with the departments that interface with, provide shared services to, or are responsible for the medical practices
- Identify patterns based on comments and concerns to narrow focus
- Develop or refine audit guide to include key areas for consideration and representative questions
- Schedule audit during time that is least disruptive to patient care but still gives insight into operations







Audit Guide: Human Resources

- Do providers and staff receive HIPAA and OSHA training upon hire and annually thereafter?
 - If so, is timely completion monitored and documented?
- How often is the Office of Inspector General database checked for employees?
 - Are results documented?
- Do personnel files include maintenance of employee health records as appropriate (i.e., TB testing, vaccination)?
- Are policies & procedures up-to-date, with routine reviews and revisions documented?
- Is someone responsible for monitoring licensure and credentialing information for all providers and staff?





Audit Guide:

Environmental Services, Environmental Health, and/or Facility Safety

- Does the practice have a copy of OSHA policies and procedures on-site?
- In the event of an OSHA incident, is appropriate documentation and proof of resolution/remediation maintained?
- Do practice staff have adequate access to appropriate PPE for their job duties?
- Is hazardous waste disposed of appropriately?
- Are safety drills performed routinely with participation documented?
- Is facility access restricted immediately upon employee termination?





Audit Guide: Laboratory Services

- Is blood drawn, or are other specimens collected onsite?
 - If so, does the practice have the appropriate up-to-date Clinical Laboratory Improvement Amendments Certificate of Waiver, or necessary certificates for other types of testing?
- Do staff receive appropriate training and/or undergo competency assessment regularly?
- Are appropriate control tests run on lab equipment?
- Are referral and/or compensation arrangements regularly reviewed for EKRA compliance?





Audit Guide: Pharmacy

- Does the pharmacy participate in a drug monitoring program and regularly review patient dispensations on the platform?
- How often are inventory counts conducted?
 - Describe the process for inventorying and counting controlled substances.
 - Are there processes in place to identify potential drug diversion?
- If the pharmacy compounds medications, are processes compliant with compounding pharmacy standards?
 - Are environmental checks routinely conducted?





Audit Guide: Billing and Collections

- Are front desk staff routinely requesting patient copays, deductibles, and past-due balance amounts?
- How often are fee schedules reviewed and revised?
- Is there a process for routine auditing and monitoring of coding accuracy?
 - Is feedback and coding education provided?
- Are professional courtesy discounts provided?
 - If so, how often and how are these administered?
- Do billing staff routinely review patient and payer overpayments?
 - Are refunds issued timely and compliantly?





Audit Guide: Information Security and Privacy

- Does the practice have a copy of HIPAA policies and procedures on-site?
- In the event of a HIPAA incident, is appropriate documentation and proof of resolution/remediation maintained?
- Is any PHI visible on countertops, workspaces, or other surfaces?
- Are passwords routinely changed?
- Has the practice undergone a HIPAA security risk assessment?
 - If so, what were the results and action plans documented?





Audit Guide:

Revenue Integrity and Expense Management

- Where is cash maintained and when is cash collected?
- Do front desk staff have locked drawers or bags for storage of collected cash and checks?
- Where are keys for these drawers or bags stored during clinic hours?
- Who reviews and reconciles invoices?
 - Who has check signing authority?
- Are COVID-19-related expenses tracked and documented as appropriate?





Audit Guide: Quality

- Are results of patient experience surveys reviewed?
 - If so, who is responsible for appropriate follow-up and resolution of complaints if needed?
- How is MIPS quality data reported (i.e., direct, registry, etc.)?
 - Reporting as a group or for each individual provider?
 - How is performance communicated to providers annually?
- If an adverse clinical event is detected, what information is collected, documented, and reported?
 - Who is responsible for appropriate follow-up and resolution?





Audit Guide: Other...

- Physical space and workflow
 - Is the space clean and well maintained?
 - Is signage consistent throughout the interior and exterior, and does the signage reflect your system's brand?
 - Are foot pathways clear and unobstructed?
- Ancillary services
 - Does the practice provide ancillary services?
 - If yes, does the practice qualify as a "group practice" under the Stark law?
 - Has a review been conducted to ensure profits from Designated health Services are being distributed via a compliant methodology?
- Agreements and contracts
 - Has a review of physician and non-physicianrelated contracts been conducted? If so, how recently?
 - Has a review of material contracts with suppliers been conducted? If so, how recently?
 - Has a review of operational contracts been conducted? If so, how recently?



Action Items, Prioritization, and Planning

- Identify key findings and opportunity areas
 - Rank in order of risk to the practice and organization
 - Red, yellow, green
- Assign responsible parties for follow-up
- Establish a timeline for completion/resolution
 - Require medical practice staff to attest to their compliance and/or completion of certain activities
- Conduct an "end of audit" meeting
- Supplement with periodic mini-audits of selected high-risk topics

Case Study #1

- Medical practice audit with emphasis on revenue cycle processes
- On-site visit, accompanied with remote data review and analysis
- Several important findings:
 - Lost revenue due to provider services rendered prior to completed credentialing
 - No provider or billing manager approval required on edits made to charges and/or provider note
 - E/M visits not included in quarterly coding audits and coding education sessions
 - No formalized policy or guidelines for providing financial hardship exemptions to patients
 - No routine review and updates to fee schedule
 - Undeliverable patient refunds checks not filed as unclaimed property per state guidelines



Case Study #2

- Medical practice audit with emphasis on operational compliance risk
- On-site visit and on-site review of documentation and policies & procedures
- Several important findings:
 - OSHA policies & procedures not updated to include most current site-specific information, including name of safety officer, location of manual, etc.
 - Safety data sheets not updated as of 2013 and not all substances in use with corresponding safety data sheet
 - No evacuation routes posted, and no fire/emergency drills conducted
 - E-mail and system passwords not changed regularly
 - Shred bins not routinely monitored and PHI visible



Key Take-Aways

- ✓ Operational, financial, and compliance performance can be improved by implementing a robust and comprehensive medical practice audit program.
- ✓ Medical practice audits not only identify risks but also opportunities to increase standardization and share best practices across locations.
- ✓ As organizations grow or increase their affiliations, opportunities to review and improve the audit approach becomes increasingly important.





Questions?

August 28-31, 2022 Miami, Florida

Thank You!



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