



Healthcare Transaction Support Services

POWER THROUGH PARTNERSHIP



THE PYA DIFFERENCE

PYA's multi-disciplinary teams of healthcare subject matter experts advise clients on a wide range of transaction matters. We help them understand financial, operational, and regulatory risk when contemplating a transaction. Our advice surpasses mere reporting of due diligence findings—we provide strategic perspective for success in patient-centric care models, based on our client's specific goals and circumstances. As a transaction materializes, we assist with operational integration planning, valuation services, and procurement of the necessary regulatory approvals to close the deal.

PYA: POWER THROUGH PARTNERSHIP

RELEVANT RELATIONSHIPS



PRE-TRANSACTION DUE DILIGENCE

- Quality of Earnings
- Revenue Integrity
- Coding and Billing Compliance Reviews
- Medical Necessity and Care Management Reviews
- Feasibility Studies
- Independent “Black-Box” Reimbursement Differential Analysis
- IT Infrastructure Reviews and Risk Management
- Real Estate Assessments
- Compliance Program Assessments (e.g., HIPAA/GLIA/OSHA)



TRANSACTION EXECUTION

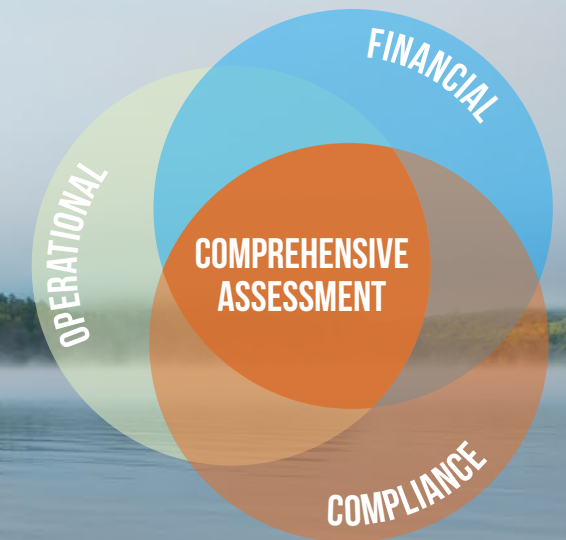
- Valuation Opinions
- Sell-Side and Buy-Side Transaction Facilitation
- Regulatory Approval Assistance
- Provider Compensation Model Design
- Integration Plan Development



POST-TRANSACTION INTEGRATION

- Integration Execution
- Purchase Price Allocation
- Financial Statement Audits, Compilations, and Reviews
- System and Organization Control (SOC) Audits
- Tax Compliance Services
- Risk Mitigation Planning

WE SERVE OVER
1800
Healthcare Clients



I have had the pleasure of working with PYA for over 30 years. In fact, there is not a moment over my decades as a healthcare executive in which PYA experts were not partnering with me, providing objectivity, guidance, or a much appreciated helping hand. Their expertise has resulted in growth, positioning them among the largest firms in our industry, but it's the relationships they forge that set them apart. PYA professionals continue to serve the Ballad team today with our audit, tax, and advisory needs. My long-term relationship with PYA is evidence of their focus on timely, committed client service and counsel.

- Marvin Eichorn
Chief Operating Officer
Ballad Health



David McMillan
Managing Principal
Consulting



Michael Ramey
Principal
Consulting



Jim Lloyd
Principal
Consulting



Valerie Rock
Principal
Consulting

WHAT WE BELIEVE

People can tell the difference between a company that emphasizes transactions and one that emphasizes **relationships**. At PYA, we believe in **relationships**, and we work hard to earn trust through attention to detail and a culture of genuine concern.



We believe in **responsiveness**. We answer questions immediately when possible, and always connect within 24 hours.

We believe in **accessibility**. Our doors are always open. All PYA team members, including top executives, are easy to contact.

We believe in **transparency**. We foster open, clear communication in every aspect of our business. We relay what our clients *need* to hear, which may not always be what they *want* to hear.



We believe in **education**. Knowledge is power, so our learning curve never stops. And we believe in sharing what we learn, because it's the right thing to do. That's why we're recognized across the country as industry thought leaders.

We believe in **independence**. Private ownership means we answer only to our clients, not to third-party investors, giving us the freedom to be thorough and thoughtful in our work. We judge our success by our clients' success, not an income statement.



We call our approach **Vision Beyond the Numbers®**. It's more than a slogan, it's who we are. One result: hundreds of our current consulting clients have been engaged with us for more than 10 consecutive years. And numerous audit and tax clients have been engaged since the beginning years of our firm. That's the power of **relationships**.

PYAPC.COM

ATLANTA | HELENA | KANSAS CITY | KNOXVILLE | NASHVILLE | TAMPA

WE ARE AN INDEPENDENT MEMBER OF HLB—
THE GLOBAL ADVISORY AND ACCOUNTING NETWORK