



Client Accounting Advisory Services

*MAYBE IT'S TIME TO **PASS THE BATON***



THE PYA DIFFERENCE

PYA is a “Top 100” certified public accounting firm, and is listed as one of America’s Best Tax and Accounting firms by Forbes. We got here by earning our clients’ trust. They lean on us, and we go the distance, helping develop strategies for running successful businesses amid growing regulation and risk. It’s a reputation we’ve earned over nearly four decades serving clients. It’s a responsibility we take seriously.

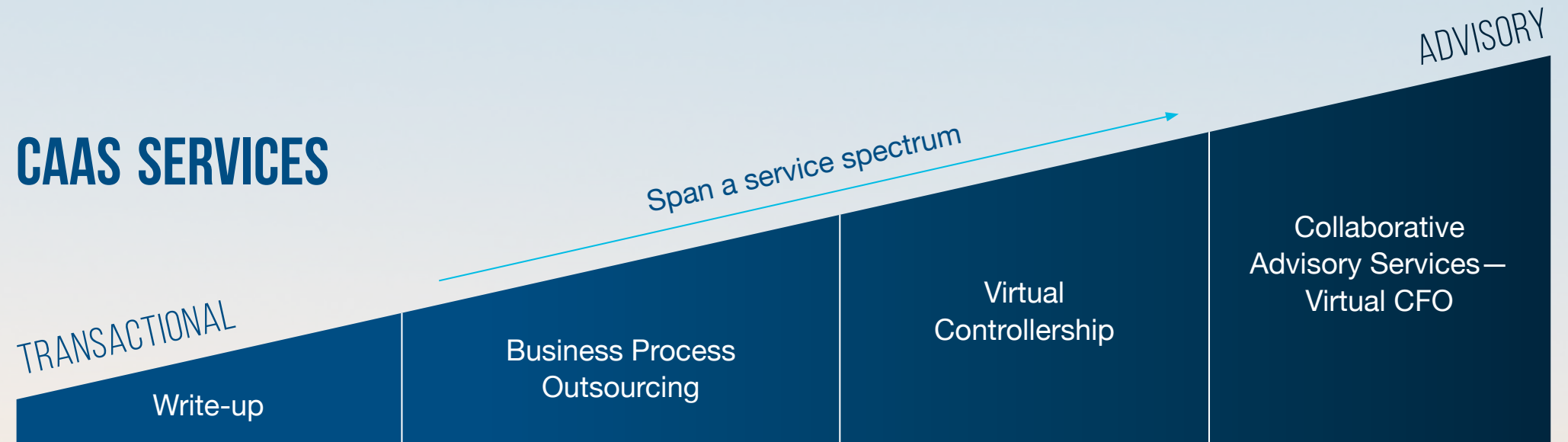
Over the past decade, organizations of all sizes, and across all industries, have realized the benefits of outsourcing all or a portion of their accounting function. PYA offers an unsurpassed solution and unique approach to client accounting advisory services, deploying the comprehensive and collective expertise of our team of experienced accounting professionals. Our full-service team helps clients uncover strengths, identify opportunities, and guard against risky moves or missteps. Using cutting-edge cloud-based technology, we partner with our clients to deliver consistent, cost-effective, trusted accounting services, so they can focus on the other aspects of running their businesses.

PYA MAYBE IT’S TIME TO PASS US THE BATON

INDUSTRIES SERVED

- ▶ Healthcare Providers
- ▶ Technology
- ▶ Restaurant and Hospitality
- ▶ Manufacturing
- ▶ Family Business
- ▶ Real Estate
- ▶ Retail
- ▶ Nonprofit
- ▶ Private Equity/Venture Capital
- ▶ Commercial Services

CAAS SERVICES



Reporting and Attestation:

- General ledger/trial balance
- Cash reconciliation
- Financial statements

Business Process Outsourcing:

- Accounts payable/bill payment
- Accounts receivable/collections
- Cash management and reconciliation

Virtual Controllership:

- Financial statement analysis
- Comparative reporting
- Budgeting

Virtual CFO:

- Financial strategy
- Financial modeling
- Market analysis

Source: CPA.com Client Advisory Services (CAS) Roadmap Workshop.



PYA has quickly become a trusted partner to The Restoration House. They aren’t just our accountants; they understand how to effectively communicate the critical financial information our board and I need to manage and lead effectively. For example, the PYA team successfully executed our vision to create a unique financial dashboard that allows us to easily spot trends, challenges, and opportunities. They are always responsive to our questions and requests. Without a doubt, they are a vital proactive member of our team.

- Daniel Watson,
Co-Founder and Executive Director,
The Restoration House



WHAT WE BELIEVE

People can tell the difference between a company that emphasizes transactions and one that emphasizes **relationships**. At PYA, we believe in **relationships**, and we work hard to earn trust through attention to detail and a culture of genuine concern.



We believe in **responsiveness**. We answer questions immediately when possible, and always connect within 24 hours.

We believe in **accessibility**. Our doors are always open. All PYA team members, including top executives, are easy to contact.

We believe in **transparency**. We foster open, clear communication in every aspect of our business. We relay what our clients *need* to hear, which may not always be what they *want* to hear.



We believe in **education**. Knowledge is power, so our learning curve never stops. And we believe in sharing what we learn, because it's the right thing to do. That's why we're recognized across the country as industry thought leaders.

We believe in **independence**. Private ownership means we answer only to our clients, not to third-party investors, giving us the freedom to be thorough and thoughtful in our work. We judge our success by our clients' success, not an income statement.



We call our approach **Vision Beyond the Numbers®**. It's more than a slogan, it's who we are. One result: hundreds of our current clients have been engaged with us for more than 10 years each. And numerous accounting and tax clients have been engaged since the beginning years of our firm. That's the power of **relationships**.

PYAPC.COM

ATLANTA | HELENA | KANSAS CITY | KNOXVILLE | NASHVILLE | TAMPA

WE ARE AN INDEPENDENT MEMBER OF HLB—
THE GLOBAL ADVISORY AND ACCOUNTING NETWORK