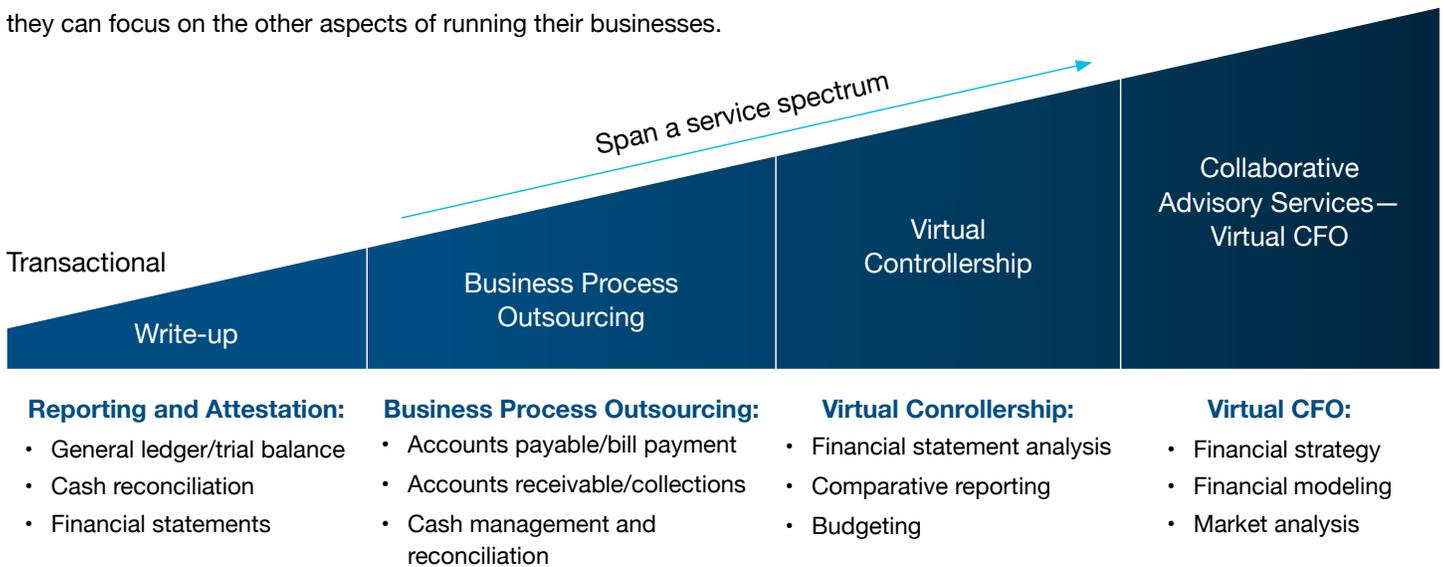




Client Accounting Advisory Services

Over the past decade, organizations of all sizes, and across all industries, have realized the benefits of outsourcing all or a portion of their accounting function. PYA offers an unsurpassed solution and unique approach to client accounting advisory services (CAAS), deploying the comprehensive and collective expertise of a full-service team of experienced accounting professionals. Using cutting-edge cloud-based technology, we partner with our clients to deliver consistent, cost-effective, trusted accounting services, so they can focus on the other aspects of running their businesses.

Advisory



Source: CPA.com Client Advisory Services (CAS) Roadmap Workshop.

Top 5 Reasons Clients Choose PYA as Their Accounting Services Solution

- 1 They are seeking a partner to handle the accounting and financial reporting, so they can focus on the other important aspects of business operations.
- 2 They've experienced high turnover in their accounting function with a traditional employee model, and they would like to end this seemingly endless cycle of turnover.
- 3 They prefer having a team of outsourced experts for the cost of one full-time employee.
- 4 The outsourced accounting services team goes beyond bookkeeping and provides unique insight into their business.
- 5 The outsourced accounting services team is a trusted advisor to the organization.

PYA Client Accounting Advisory Services

PYA's transition to our account was seamless. Efficiency with daily reports was spot on. The team also took the time to communicate with each of our employees, including me, as to what our individual needs would be from PYA. . . . I look forward to many more years of working with the PYA team.

— *Jim Macdonald,*
Owner,
Crab & Fin Restaurant

PYA has quickly become a trusted partner to The Restoration House. They aren't just our accountants; they understand how to effectively communicate the critical financial information our board and I need to manage and lead effectively. For example, the PYA team successfully executed our vision to create a unique financial dashboard that allows us to easily spot trends, challenges, and opportunities. They are always responsive to our questions and requests. Without a doubt, they are a vital proactive member of our team.

— *Daniel Watson,*
Co-Founder and Executive Director,
The Restoration House

What We Believe

People can tell the difference between a company that emphasizes transactions and one that emphasizes **relationships**. At PYA, we believe in **relationships**, and we work hard to earn trust through attention to detail and a culture of genuine concern.

We believe in **responsiveness**. We answer questions immediately when possible, and always connect within 24 hours.

We believe in **accessibility**. Our doors are always open. All PYA team members, including top executives, are easy to contact.

We believe in **transparency**. We foster open, clear communication in every aspect of our business. We relay what our clients *need* to hear, which may not always be what they *want* to hear.

We believe in **education**. Knowledge is power, so our learning curve never stops. And we believe in sharing what we learn, because it's the right thing to do. That's why we're recognized across the country as industry thought leaders.

We believe in **independence**. Private ownership means we answer only to our clients, not to third-party investors, giving us the freedom to be thorough and thoughtful in our work. We judge our success by our clients' success, not an income statement.



We call our approach **Vision Beyond the Numbers**[®]. It's more than a slogan, it's who we are. One result: hundreds of our current clients have been engaged with us for more than 10 years each. And numerous audit and tax clients have been engaged since the beginning years of our firm. That's the power of **relationships**.

Industries Served

- Physician Practices
- Technology
- Restaurant and Hospitality
- Manufacturing
- Real Estate
- Retail
- Nonprofit
- Private Equity/Venture Capital

