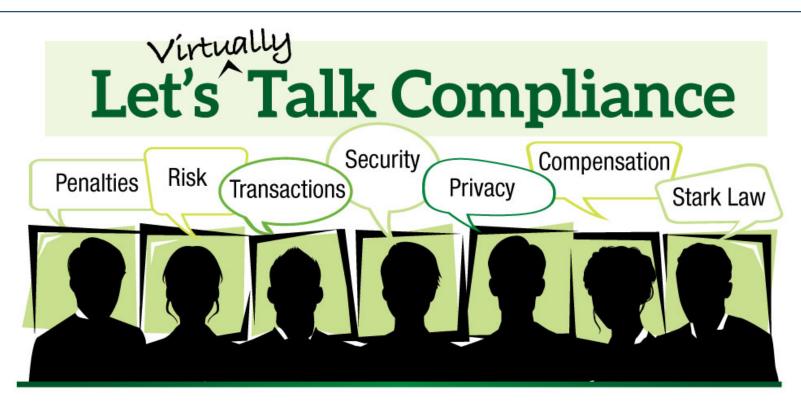
Let's Talk Compliance

One-Day Compliance Master Class









Disclaimer

This webinar should not be construed as legal advice on any specific facts or circumstances.

The contents are intended for general information and educational purposes only. The information contained in or any distribution of this webinar or video is not intended to create, and receipt does not constitute, an attorney-client relationship.

The views set forth herein are the personal views of the authors and do not necessarily reflect those of their respective employers.





Agenda

- Telemedicine history: pre-COVID
- Current trends in telemedicine during COVID
- Anticipated future state of telemedicine post-COVID





Before the COVID-19 PHE

Section 1834(m)

- 1. Geographic Patient must reside in rural area
- 2. Location Patient must be physically present at healthcare facility when service is provided (facility fee)
- 3. **Service** Coverage limited to CMS' list of approved telehealth services (CPT and HCPCS codes)
- 4. Provider Service must be provided by physician, non-physician practitioner, clinical psychologist, clinical social worker, registered dietician, or nutrition professional
- 5. **Technology** Must utilize telecommunications technology with audio *and* video capabilities that permits real-time interactive communication.





Before the COVID-19 PHE

With Some Exceptions:

- Telestroke Effective 01/01/2019, geographic and location requirements do not apply to services furnished to diagnose, evaluate, or treat symptoms of acute stroke
- Substance Use Disorder Effective 07/01/2019, geographic and location requirements do not apply to services relating to SUD and co-occurring behavioral health conditions
- ESRD Effective 01/01/2019, geographic and location requirements do not apply to ESRD services relating to home dialysis
- Medicare Advantage For 2020 plan year, MA plan may eliminate geographic and location requirements
- Medicare Shared Savings Program Waiver of geographic and location requirements for ACO participants in risk models
- CMMI Initiatives





COVID-19 Telehealth Coverage Expansion

Section 1135 Waiver

 Coronavirus Preparedness and Response Supplemental Appropriations Act expands Secretary's authority to waive geographic and location restrictions for duration of COVID-19 PHE

CMS Interim Final Rules

- Suspends certain service restrictions for duration of COVID-19 PHE
 - Expands list of covered services
 - Eliminates frequency requirements
 - Permits use of telehealth for required face-to-face visits, direct supervision for incident-to billing, teaching physician virtual presence
- Suspends certain provider restrictions for duration of COVID-19 PHE
 - Permits therapists and S/L pathologists to provide covered services via telehealth
 - Waives state licensure requirement
- Authorizes payment for certain audio-only E/M services





COVID-19 Telehealth Expansion

Agency Notices of Enforcement Discretion

- OCR Will not impose penalties if, in good faith, use any non-public remote audio/visual communication product for duration of COVID-19 PHE
- OIG Permits waiver of co-insurance

Consolidated Appropriations Act (December 21, 2020)

- FCC COVID-19 Telehealth Program (SEC.903 CARES Act)
- Section 123: Expanding Access to Mental Health Services Furnished Through Telehealth
- Section 313: Expanding Capacity for Health Outcomes





Press release

Trump Administration Finalizes Permanent Expansion of Medicare Telehealth Services and Improved Payment for Time Doctors Spend with Patients

Dec 01, 2020 | Physicians, Policy, Telehealth

"During the COVID-19 pandemic, actions by the Trump Administration have unleashed an explosion in telehealth innovation, and we're now moving to make many of these changes permanent," said HHS Secretary Alex Azar. "Medicare beneficiaries will now be able to receive dozens of new services via telehealth, and we'll keep exploring ways to deliver Americans access to healthcare in the setting that they and their doctor decide makes sense for them."

"Telehealth has long been a priority for the Trump Administration, which is why we started paying for short virtual visits in rural areas long before the pandemic struck," said CMS Administrator Seema Verma. "But the pandemic accentuated just how transformative it could be, and several months in, it's clear that the healthcare system has adapted seamlessly to a historic telehealth expansion that inaugurates a new era in healthcare delivery."





Source: https://www.cms.gov/newsroom/press-releases/trump-administration-finalizes-permanent-expansion-medicare-telehealth-services-and-improved-payment

New Permanent Covered Services

- Services we are finalizing for permanent addition as Medicare
 Telehealth Services
- Group Psychotherapy (CPT 90853)
- Domiciliary, Rest Home, or Custodial Care services, Established patients (CPT 99334-99335)
- Home Visits, Established Patient (CPT 99347- 99348)
- Cognitive Assessment and Care Planning Services (CPT 99483)
- Visit Complexity Inherent to Certain Office/Outpatient E/Ms (HCPCS G2211)
- Prolonged Services (HCPCS G2212)
- Psychological and Neuropsychological Testing (CPT 96121)





Source: CMS-1734-F, Medicare Physician Fee Schedule, Table 16 Summary of CY 2021 Services Added to the Medicare Telehealth Services List, version for public inspection, p.157

Covered Services Through 12/31 of Year PHE Ends

- 2. Services we are finalizing to remain temporarily on the Medicare telehealth list through the end of the year in which the PHE for COVID-19 ends (Category 3 services), to allow for continued development of evidence to demonstrate clinical benefit and facilitate post-PHE care transitions.
- Domiciliary, Rest Home, or Custodial Care services, Established patients (CPT 99336-99337)
- Home Visits, Established Patient (CPT 99349-99350)
- Emergency Department Visits, Levels 1-5 (CPT 99281-99285)*
- Nursing facilities discharge day management (CPT 99315-99316)
- Psychological and Neuropsychological Testing (CPT 96130- 96133; CPT 96136- 96139)
- Therapy Services, Physical and Occupational Therapy, All levels (CPT 97161- 97168; CPT 97110, 97112, 97116, 97535, 97750, 97755, 97760, 97761, 92521- 92524, 92507)*
- and Hospital discharge day management (CPT 99238- 99239)*
- Inpatient Neonatal and Pediatric Critical Care, Subsequent (CPT 99469, 99472, 99476)*
- Continuing Neonatal Intensive Care Services (CPT 99478- 99480)*
- Critical Care Services (CPT 99291-99292)*
- End-Stage Renal Disease Monthly Capitation Payment codes (CPT 90952, 90953, 90956, 90959, and 90962)*
- Subsequent Observation and Observation Discharge Day Management (CPT 99217; CPT 99224- 99226)*





Source: CMS-1734-F, Medicare Physician Fee Schedule, Table 16 Summary of CY 2021 Services Added to the Medicare Telehealth Services List, version for public inspection, p.157

Covered Services Through End of PHE

- Services we are not adding to the Medicare telehealth list either permanently or temporarily.
- Initial Nursing Facility Visits, All Levels (Low, Moderate, and High Complexity) (CPT 99304-99306)
- Initial hospital care (CPT 99221-99223)
- Radiation Treatment Management Services (CPT 77427)
- Domiciliary, Rest Home, or Custodial Care services, New (CPT 99324-99328)
- Home Visits, New Patient, all levels (CPT 99341- 99345)
- Inpatient Neonatal and Pediatric Critical Care, Initial (CPT 99468, 99471, 99475, 99477)
- Initial Neonatal Intensive Care Services (CPT 99477)
- Initial Observation and Observation Discharge Day Management (CPT 99218 – 99220; CPT 99234- 99236)
- Medical Nutrition Therapy (CPT G0271)





Source: CMS-1734-F, Medicare Physician Fee Schedule, Table 16 Summary of CY 2021 Services Added to the Medicare Telehealth Services List, version for public inspection, p.157

Other Telehealth Provisions

- Subsequent SNF visits limited to once every 14 days (down from 30);
 inpatient and critical care remain once every 3 days
- Teaching physician present via telehealth for telehealth services furnished at residency training site outside MSA (plus changes to primary care exception)
- Direct supervision via telehealth for incident-to billing for telehealth services
- Direct supervision via telehealth for incident-to billing for in-person services continues through 12/31 of year in which PHE ends





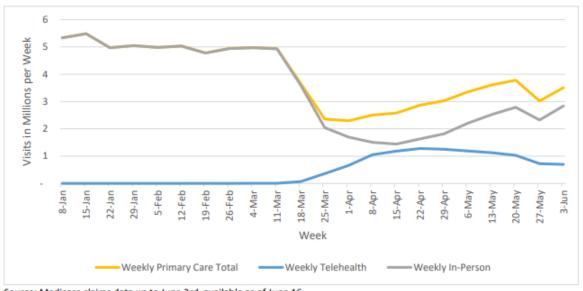




MEDICARE BENEFICIARY USE OF TELEHEALTH VISITS: EARLY DATA FROM THE START OF THE COVID-19

PANDEMIC

Figure 1. Primary Care Visits for FFS Medicare Beneficiaries (visits in millions per week)



Source: Medicare claims data up to June 3rd, available as of June 16.







Road Map

- Licensing (pre-COVID)
- Overview of Telemedicine Practice Standards (pre-COVID)
- Florida Telemedicine Practice Standards (pre-COVID)
- Prescribing Controlled Substances via Telemedicine under Federal Law (pre-COVID)
- COVID-19 Waivers





Licensure – General Requirements (pre-COVID)

- Provider (physician, NP, PA, etc.) offering care via telemedicine is subject to licensure rules of the state in which the patient is physically located at the time of the consult.
- State law expressly or implicitly requires licensure if the patient is located in the state at the time of the consult.





Notable Exceptions for Telehealth



Consultation

Allows unlicensed physician to practice medicine in peer to peer consultation with a physician licensed in the state.



Bordering State

Allows practice of medicine by out-of-state physicians who are licensed in a bordering state.



Special License or Registration

Abbreviated license or registration for telemedicine-only care.



Follow-up Care

Allows physician to provide follow-up care to his/her patient (e.g., post-operation).





Example - Florida Consultation Exception



- "Any physician lawfully licensed in another state or territory or foreign country, when meeting duly licensed physicians of this state in consultation."
 - Fla. Stat. Ann. § 458.303(1)(b)





Florida Consultation Exception



- "The term 'consultation,' as used in section 458.303(1)(b), F.S., encompasses the actions of a physician lawfully licensed in another state, territory or foreign country. Such physician is permitted to examine the patient, take a history and physical, review laboratory tests and x-rays, and make recommendations to a physician duly licensed in this state with regard to diagnosis and treatment of the patient. However, the term 'consultation' does not include such physician's performance of any medical procedure on or the rendering of treatment to the patient."
 - Fla. Admin. Code Ann. r. 64B8-2.001(5).





Example - Maryland Bordering State Exception



- "A physician who resides in and is authorized to practice medicine by any state adjoining this State and whose practice extends into this State, if: (i) The physician does not have an office or other regularly appointed place in this State to meet patients; and (ii) The same privileges are extended to licensed physicians of this State by the adjoining state."
 - Md. Health Occ. Code Ann. § 14-302(a)(4).





Example - Florida Telehealth Registration



- "Registration of out-of-state telehealth providers

 (a) A health care professional not licensed in this state may provide health care services to a patient located in this state using telehealth if the health care professional registers with the applicable board, or the department if there is no board, and provides health care services within the applicable scope of practice established by Florida law or rule."
 - Fla. Stat. Ann. § 456.47(4).





Florida Telehealth Registration



- Florida licensees can already provide telehealth services to patients in Florida that they can treat in person. No additional registration or certification is required. The out-of-state telehealth provider registration only applies to health care practitioners who are not licensed in Florida and are licensed in another state, the District of Columbia, or a possession or territory of the United States. If a Florida licensee would like to provide telehealth services to a patient outside of Florida, they must review the laws and rules in the location of the patient.
 - Florida Telehealth FAQs:
 https://www.flhealthsource.gov/telehealth/faqs





Example – Indiana Follow-up Care Exception



- "[A] nonresident physician who is located outside of Indiana does not practice medicine or osteopathy in Indiana by providing a second opinion to a licensee or diagnostic or treatment services to a patient in Indiana following medical care originally provided to the patient while outside Indiana."
 - Ind.Code Ann. § 25-22.5-1-1.1(4).







Telemedicine Practice Standards

Establishing Physician-Patient Relationship

5

Remote Prescribing (Non-Controlled Substances)

9

Sharing Provider's Credentials and Contact Information

Modality of 2 Communication **Technology**

6

Remote Prescribing (Controlled Substances)

10

Special Telehealth **Disclosures**

3

Originating Site Restrictions

Medical Record-Keeping and Record-**Sharing**

11

Verifying the **Patient's Identity** and Location

4

Patient-Site **Telepresenter**

8

Telehealth Informed Consent

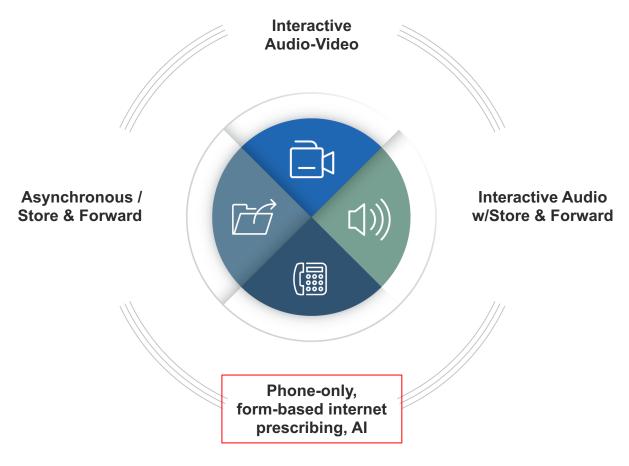
12

Referrals for Emergency Services and/or Followup Care





Telemedicine and Evolving Modalities











- A telehealth provider has the duty to practice in a manner consistent with his or her scope of practice and the prevailing professional standard of practice for a health care professional who provides in-person health care services to patients in this state.
- If a telehealth provider conducts a patient evaluation sufficient to diagnose and treat the patient, the telehealth provider is not required to research a patient's medical history or conduct a physical examination of the patient before using telehealth to provide health care services to the patient.
- Fla. Stat. Ann. § 456.47(2)(a)-(b)







- "Telehealth" means the use of synchronous or asynchronous telecommunications technology by a telehealth provider to provide health care services, including, but not limited to, assessment, diagnosis, consultation, treatment, and monitoring of a patient; transfer of medical data; patient and professional health-related education; public health services; and health administration.
- The term *does not include* audio-only telephone calls, e-mail messages, or facsimile transmissions.
- Fla. Stat. Ann. § 456.47(1)(a)







- Can prescribe non-controlled substances via telehealth if provider performs a sufficient evaluation, if prescribing is within his/her scope of practice, and prescribing is consistent with the standard of care.
- Fla. Stat. Ann. § 456.47
- Per Se Ban:
 - Weight Loss Drugs: Florida also has specific in-person requirements for prescribing weight loss drugs.
 - Fla. Admin. Code r. 64B8-9.012 (5), (6), (applying to MDs); see
 also Fla. Admin. Code r. 64B15-14.004 (4), (5) (applying to DOs)







- A telehealth provider may not use telehealth to prescribe a controlled substance unless the controlled substance is prescribed for the following:
 - 1. The treatment of a psychiatric disorder;
 - Inpatient treatment at a hospital licensed;
 - The treatment of a patient receiving hospice services (NEW*); or
 - 4. The treatment of a resident of a nursing home facility (NEW*)
- Fla. Stat. Ann. § 456.47
- Per Se Ban:
 - Medical Marijuana: A qualified physician cannot certify a qualified patient for medical marijuana via telemedicine.
 - Fla. Stat. Ann. § 381.986(4)(a)(1).





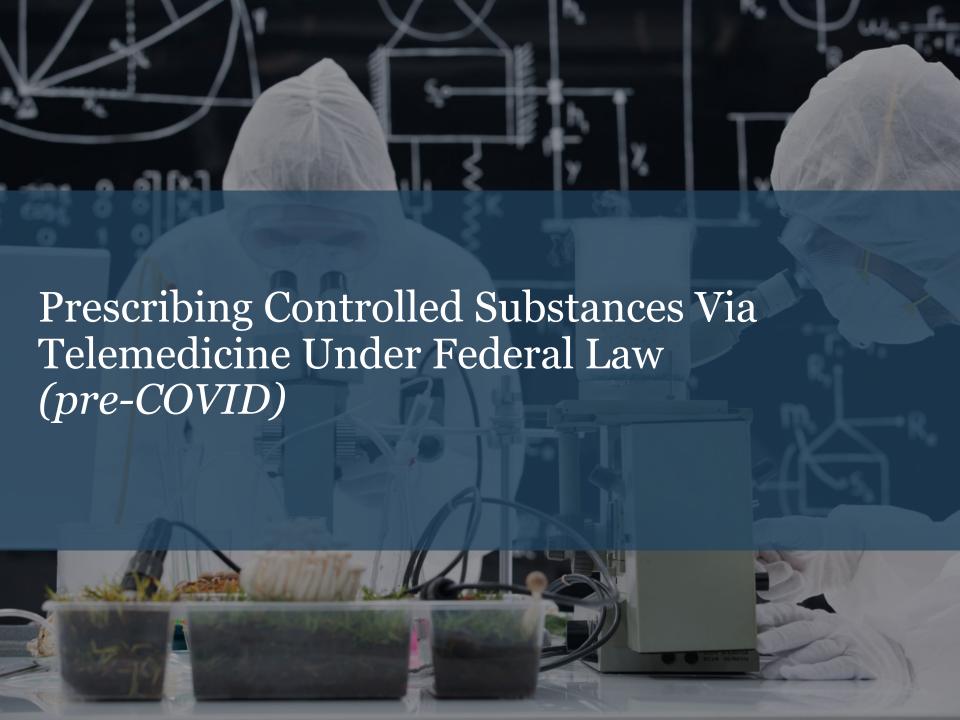
Substances and the Federal Ryan Haight Act



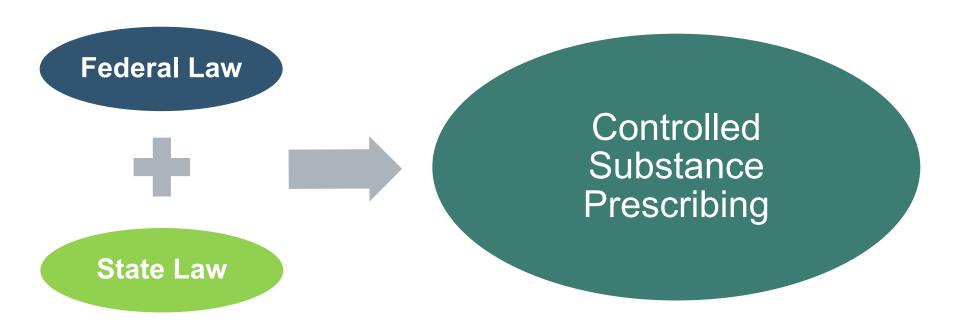
- Telehealth providers must use the same standard of maintaining patient medical records as used for in-person services.
- They must also keep medical records confidential, as required in ss. 395.3025(4), F.S.







Controlled Substance Prescribing Via Telemedicine







Ryan Haight Act: 21 U.S.C. 829(e)

- Typically requires a prior in-person examination in order to issue a "valid prescription" for a controlled substance
- "The term "valid prescription" means a prescription that is issued for a legitimate medical purpose in the usual course of professional practice by: 1) a practitioner who has conducted at least one in-person medical evaluation of the patient; or 2) a covering practitioner."
- 21 U.S.C. § 829(e)



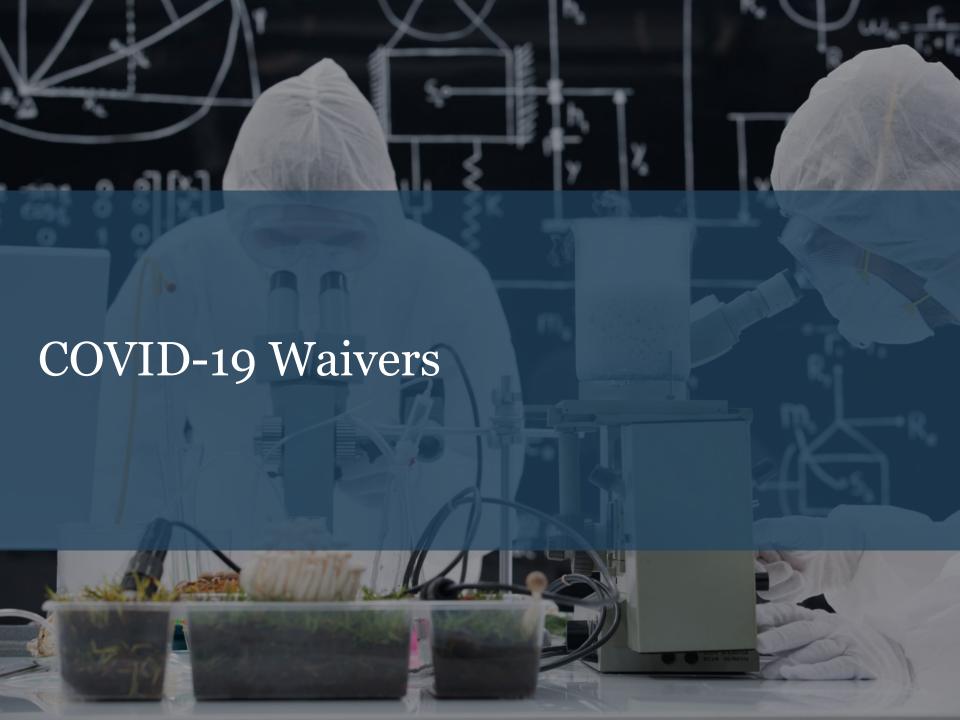


Ryan Haight Act: 21 U.S.C. 829(e)

- Regulations offer seven "telemedicine" exceptions to the in-person exam requirement.
- Most common exceptions:
 - 1. Patient is being treated by, and physically located in, a DEAregistered hospital or clinic
 - 2. Treatment in the physical presence of a DEA-registered practitioner
 - 3. 21 C.F.R. § 1300.04(i)







COVID-19 Waivers

- Waivers on the state and federal level during the PHE
 - State:
 - Telehealth Prescribing, Licensure Exemptions, etc.
 - Federal:
 - CSA: Ryan Haight Act Emergency Exception 21 U.S.C. 829(e)





Florida – Licensing Waiver

COVID Waiver

- Florida governor declared a state of emergency in Florida.
 - See <u>EO No. 20-52</u> (Mar. 9, 2020).
- Florida's Department of Health issued an Emergency Order allowing certain out-of-state health care professionals, including physicians, to temporarily provide telehealth services to persons in Florida.
 - See <u>DOH No. 20-002</u> (Mar. 16, 2020).
- The waiver is coterminous with the Florida governor's declared state of emergency, including any extensions thereof.
 - See <u>DOH No. 20-11</u> § 2 (June 2020).
- The state of emergency was most recently extended by **EO 20-316** to February 27, 2021.





Federal Ryan Haight Act – COVID Waivers

Pre-COVID

- Ryan Haight Act: 21 U.S.C. 829(e)
 - Requires a prior in-person examination in order to issue a "valid prescription" for a controlled substance
 - Exceptions

COVID Waivers

- Public Health Emergency Exception 42 U.S.C. 247d (Jan. 31, 2020)
 - Prescription is issued for a legitimate medical purpose by a practitioner acting in the usual course of his/her professional practice
 - Audio-visual, real-time, two-way interactive communication system
 - Practitioner is acting in accordance with applicable federal and state laws



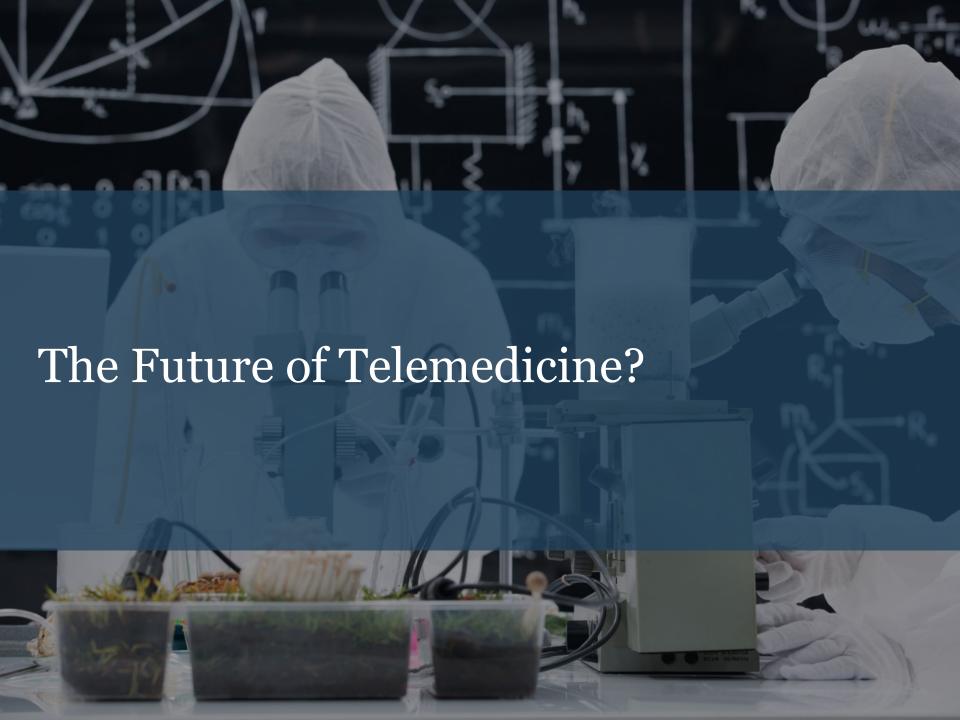


Issues Relating to COVID Waivers

- Duration
- Limited Scope
 - Not full waiver of all practice standards







Ending with the End of the PHE

Reimbursement for audio-only E/M services (i.e., CPT 99441-32; 98966-68)

Reimbursement for telehealth services furnished by therapists and S/L pathologists

RHC and FQHC reimbursement for telehealth services under G2025

Reimbursement for virtual check-ins and e-visits for new patients; waiver of cost-sharing for these services

Waiver of requirement to be licensed in state in which patient receiving telehealth services is located





The Future is Dependent on Barriers

- Expansion environment Increased need with decreased requirements
- Location Rural to All?
- Security Open or narrowed?
- Government involvement Reestablished or continue to provide latitude?





Thank you.

Jackie Acosta Associate Foley & Lardner LLP 813.225.4104 jacosta@foley.com

Valerie Rock Consulting Principal PYA, P.C. 404.266.9809 x2231 vrock@pyapc.com

ATTORNEY ADVERTISEMENT. The contents of this document, current at the date of publication, are for reference purposes only and do not constitute legal advice. Where previous cases are included, prior results do not guarantee a similar outcome. Images of people may not be Foley personnel.

© 2021 Foley & Lardner LLP





47



Jacqueline Acosta
Associate
Foley & Lardner LLP
813.225.4104
100 North Tampa Street
Suite 2700
Tampa, FL 33602

jacosta@foley.com

Jacqueline Acosta is an associate and health care lawyer with Foley & Lardner LLP. Jacqueline's practice focuses on federal and state regulatory and compliance issues for health industry clients, including hospitals and health systems, physician practice groups and managed care providers. Jacqueline's experience includes Medicare and Medicaid reimbursement and compliance, managed care contracts, the Anti-Kickback Statute, physician self-referrals (the Stark Law), state licensure, HIPAA compliance, pharmaceutical pricing, medical device billing and coding and multi-state telemedicine law issues.

Jacqueline also advises on False Claims Act litigation matters with a focus on representing individual and corporate clients in investigations and enforcement actions by the Department of Justice and other regulatory bodies. She is a member of the firm's Health Care, Latin America and Government Enforcement Defense & Investigations Practices.

Jacqueline is a graduate of the University of Florida Levin College of Law (J.D., *cum laude*, 2009). While there, she received a book award in contracts, was on the dean's list and was a commissioner of the University of Florida Student Constitutional Review Committee. She earned her undergraduate degree from the University of Florida (B.S.B.A., *cum laude*, 2005), where she was a Florida Bright Future Scholar and received the President's Award.







Valerie Rock
Principal
PYA, P.C.
404.266.9876
Resurgens Plaza, Suite 2100
945 East Paces Ferry Road Northeast
Atlanta, GA 30326

vrock@pyapc.com

Valerie serves as a Principal on the Firm's Compliance Advisory Services team, specializing in physician coding, reimbursement, and regulatory compliance. With more than 15 years of experience in healthcare consulting, Valerie has assisted numerous clients with hospital-employed physician compliance and audit program development physician and laboratory compliance program advisory support, statistically valid sample-based refunds, physician and non-physician practitioner compliance, Medicare and Medicaid regulatory compliance and reimbursement methodologies, practice establishments, and practice operational consultations.

Valerie holds a Bachelor of Arts in Biology from the University of North Carolina at Greensboro. Also, she is Certified in Healthcare Compliance by the Health Care Compliance Association and is certified through the American Academy of Professional Coders as a Certified Professional Coder.



