



## *Tax Compliance and Planning Services*

### **PYA offers professional services in:**

Audit Services  
Financial Consulting  
Human Resources  
Internal Audit  
Litigation Support  
Mergers and Acquisitions  
Performance Improvement  
Physician Services  
Real Estate  
Retirement Plan Consulting  
Strategic Planning  
Tax Services  
Valuation Services  
Value Improvement

Due to the constantly changing nature of tax law and regulations, businesses and individuals must often turn to professionals to interpret the complexities of tax law and to help in taking advantage of tax-related opportunities. At PYA, we specialize in understanding both the needs of our clients and the implications of tax law changes on their businesses.

We work as a team, with other professionals involved in a client's business such as bankers, attorneys, investment counselors and insurance representatives, to make certain all of a client's needs are met while applying consistent and sound principles of tax law, year to year.

We serve many diverse clients in various industries whose requirements and activities vary in size and scope. We help our clients – whether businesses or individuals – to minimize their tax obligations, identify cost-saving opportunities and avoid tax liabilities while meeting financial and personal objectives.

### **What PYA has Done for Others**

Following are a few representative examples of services we have provided to our tax compliance and planning services clients:

- We have assisted many business owners in establishing new entities and managing existing entities for maximum tax benefit – including tax planning for owner compensation and benefits and structuring owner buy-ins and retirements.
- We have assisted corporate executives in planning for and minimizing the tax impact of exercising non-qualified and incentive stock options.
- We have structured the sale of an interest in a privately held ambulatory surgery center. In the process, we reduced the client's federal and state income tax liability.
- We have addressed and solved a multitude of tax issues relative to structuring the merger of two multi-entity healthcare systems.
- We have negotiated with the IRS to successfully secure a waiver of interest and penalties assessed on an estate facing a forced property sale by working with the IRS to conduct an orderly sale of assets.
- We have established a foreign sales corporation (FSC) subsidiary for a corporate tax client with worldwide sales, reducing the marginal federal income tax rate on foreign sales from 34.0 percent to 28.9 percent.

# Tax Compliance and Planning Services



## What PYA Can Do For You

Our tax services include the following:

- Tax planning and consulting
- Executive tax services
- Benefits planning and consulting
- Transaction structuring
- Family business counseling
- Estate and gift planning
- Business advisory services
- Personal financial planning
- Representation before taxing authorities
- Preparation of determination letters
- Choice of organizational structure
- Cost segregation studies
- Research and development tax credit studies
- Investment strategy and allocation

**For additional information about how PYA can assist you, contact us toll-free at (800) 270-9629.**

**Visit our website at [www.pyapc.com](http://www.pyapc.com).**

### Office Locations:

#### Atlanta

Two Ravinia Drive  
Suite 200  
Atlanta, Georgia 30346

#### Austin

505 East Huntland Drive  
Suite 270  
Austin, Texas 78752

#### Knoxville

One Perkins Place  
525 Portland Street  
Knoxville, Tennessee 37919

#### Tampa Bay

2963 Gulf to Bay Boulevard  
Suite 267  
Clearwater, Florida 33759

## Industries in which our clients operate:

- Automotive and heavy equipment
- Banking
- Construction and land development
- Education
- Government
- Healthcare
- Life and health insurance
- Manufacturing
- Not-for-profit
- Oil and gas
- Restaurant and hospitality
- Retail
- Wholesale distribution