



Physician Services

PYA offers professional services in:

Audit Services
Case Management
Chief Medical Officer Services
Clinical Advisory Services
Fair Market Value Compensation
Financial Consulting
Health Information Management (HIM)
Coding & Compliance
Hospital & Physician Compliance Services
Human Resources
Internal Audit
Litigation Support
Managed Care
Medical Economics
Mergers and Acquisitions
Performance Improvement
Physician Coding Compliance
Physician Services
Quality Management
Real Estate
Reimbursement
Retirement Plan Consulting
Revenue Cycle
Strategic Planning
Tax Services
Valuation Services

As market forces reshape the healthcare industry, today's physicians-if they are to be successful-must also be business managers, marketing experts and contract negotiators. They must build alliances with healthcare organizations, third-party payers and others. They must remain alert for opportunities through merger, acquisition, staff growth, sale or integration with another healthcare provider. They must plan for retirement.

They must do all this and more while still maintaining their dedication to quality patient care.

At PYA, we understand that today's medical practitioners face a sometimes bewildering array of pressures and responsibilities...and opportunities. Our broad experience in healthcare enables us to successfully manage the delicate balance among physicians, hospitals and payers with integrity and fairness. We offer physicians innovative approaches to practice management, consolidations and integrated delivery systems.

With us to help you take care of the "business" part of your practice, you're free to go back to doing what you do best...being a physician and providing healthcare.

What PYA has Done for Others

Following are a few representative examples of the services we have provided to our physician practice clients:

- Facilitated and coordinated the merger of numerous physician group practices
- Performed an operational assessment of billing and management methods for a 100-physician multi-specialty practice, identifying many cost-saving opportunities and ways the practice could increase revenue in excess of \$1.3 million
- Served as a full-service physician practice management (PPM) partner for certain of our physician clients
- Negotiated single and multi-specialty capitation arrangements as well as traditional fee-for-service contracts with major payers
- Assisted physician practices and networks in identifying capital and operational partners
- Performed numerous practice valuations
- Facilitated the merger of 5 large orthopedic groups into a single group
- Facilitated the development of the strategic plan for a 35 physician orthopedic group
- Conducted chart audits for a 50 physician cardiovascular group

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What PYA Can Do For You

Our services to physicians include the following:

Business Practice Assessment

- Patient accounting analysis
- Patient satisfaction surveys
- Standardization of office policies and procedures
- Establishment of practice guidelines and recommendations regarding internal controls
- Superbill analysis
- Verification of CPT-4, ICD-9-CM and other coding
- Verification of office medical record documentation
- Development/evaluation of patient encounter forms and fee schedules

IPA and MSO Development

Evaluation of Managed Care Contracts

- Contractual arrangements and profitability of insurance carriers and plans
- Negotiations of managed care contracts

Negotiations and Business Methods Related to Mergers, Acquisitions and Integrations

Short-term and Long-term Practice Management

Network Management

Strategic Planning and Goal-setting

Team-building Programs for Physician Groups

Fair Market Valuation Studies

- Marketing of practices to potential buyers and negotiation of practice transfers
- Call coverage
- Medical directorships
- Recruitment

Coding Reviews

Independent Review Services for Clients Under Corporate Integrity Agreements

*Bridging Business
and Healthcare*

**For additional information about
how PYA can assist you,
contact us toll-free at
(800) 270-9629.**

**Visit our website at
www.pyapc.com.**

Office Locations:

Atlanta

Two Ravinia Drive
Suite 200
Atlanta, Georgia 30346

Austin

505 East Huntland Drive
Suite 270
Austin, Texas 78752

Knoxville

One Perkins Place
525 Portland Street
Knoxville, Tennessee 37919

Tampa Bay

2963 Gulf to Bay Boulevard
Suite 267
Clearwater, Florida 33759