

SERVICES

Audit Services

Case Management

Chief Medical Officer
Services

Clinical Advisory Services

Coding & Compliance

Fair Market Value
Compensation

Financial Consulting

Health Information
Management (HIM)

Hospital Compliance
Services

Human Resources

Internal Audit

Litigation Support

Managed Care

Medical Economics

Mergers and Acquisitions

Performance
Improvement

Physician Coding
Compliance

Physician Services

Quality Management

Real Estate

Reimbursement

Retirement Plan
Consulting

Revenue Cycle

Strategic Planning

Tax Services

Valuation Services

How will your organization prosper in the future?

As healthcare costs increase and reimbursement declines, providers and facilities must position revenue cycle operations, both clinical and administrative, to meet the current and long-term organizational objectives and the needs of the communities they serve.

PYA clinical, operational and financial consultants are currently providing our clients with the professional services they need to address revenue cycle needs. We take a comprehensive look at patient access, scheduling, medical records, case management, denials management, patient accounting, external collection functions, and other outsourced services.

From initial patient access to final payment of the account, we help healthcare providers address the strategic, financial and quality goals of their revenue cycle operations. We've provided evaluation, improvement and redesign services to physician operations and to hospitals and health systems ranging from 60 to more than 500 beds. Many PYA clients have realized significant cost savings and improved cash flow.

REVENUE CYCLE ENHANCEMENT SERVICES PROVIDE SIGNIFICANT BENEFITS INCLUDING:

- Quantifiable return on investment and improved cash flow.
- Automated analysis of paid claims versus contract rates.
- Integration of clinical, administrative, financial and strategic objectives.
- Efficiency gains, enhanced operating structure, and streamlined/controlled processes.
- Qualitative and quantitative analysis techniques and methods.
- Improved reporting for better decision making.
- Reduced compliance risks and customer service problems.

PYA's process is dynamic, offering the flexibility to easily modify the project's scope if needs change. Denial management, lost revenue recoveries, A/R management, and payor contractual compliance are important areas where we've helped clients realize significant, lasting benefits.



EXAMPLE REVENUE CYCLE PROJECTS AND OUTCOMES

Health System A

- Comprehensive revenue cycle re-engineering of three hospital facilities, each containing independent revenue cycle operations.
- Case management and collection agency assessments.
- Identification of three service lines in one facility producing potential cost savings/lost revenue recoveries of more than \$1 million in underpayments.
- Recovery of a significant portion of the underpayments, some of which were used in contract renegotiations.

Health System B

- Comprehensive revenue cycle changes at six hospitals including implementation and interim management services.
- Focused assessments of business office staffing/management, scheduling/registration, medical records/coding and denial management.
- Identification in two facilities potential cost savings/lost revenue recoveries totaling more than \$7 million in underpayments.
- Recovery of more than \$4 million in underpaid claims.

Contact PYA today to learn more about our Revenue Cycle Enhancement Services and to discuss how we can assist your organization.

